

## **QUALITY POLICY STATEMENT**

Fire Alarm Fabrication Services (02565127) continues to evolve and grow it is critical we have a robust Quality Management System in place. The QMS does not simply exist but the business is committed to its structure and content at all levels ensuring delivery of its products and services. Commitment is provided by all top management and is cascaded throughout the business to all interested parties as we aim to achieve the following:

In 2017 our business generated combined annual revenues of £50m and delivered a 5% operating profit. Our mission is to double the Division's revenue to £100m and increase its operating profit to 15% by 2023. For simplicity we call this our P100/15 plan.

Following some good organic growth and strategic acquisitions, we are already progressing ahead of schedule. This year (2018/19) we are on track to exceed £62m in revenue with over 600 employees.

As an individual Business, Fire Alarm Fabrication Services Limited, we must all make the most of the synergies available to us as a wider Division, and we must work closer together to reap the benefits available to us through our growing market presence and brand recognition.

The intention is to maintain the autonomous and entrepreneurial nature of our businesses, led by their individual management teams, it is clear that there are many areas where collaborative working across all Business Units will not only improve our cost efficiency, brand recognition and sourcing but will also enable us to lead the market in regards to best practice, compliance and innovation.

Core to this plan are centralised functions supporting departmental leaders inclusive of IT, Integration, HR, Finance, Compliance, Marketing and the Alarm Receiving Centre (ARC). :

- We want to retain the autonomy, leadership and entrepreneurial spirit of each business unit.
- We want to leverage the central synergies and best practice of specialist support areas like HR, Finance, Compliance, Marketing, Procurement and IT
- We want to develop ways of improving efficiency and benefitting from our engineering route density coverage by being able to cross utilise resource across the Division
- We want to drive effectiveness in sales by developing our regional customer base, creating a better balance between regional and major national accounts
- We want to benefit from the large market presence that we collectively enjoy as a Division

It was agreed that we will not achieve the above by continuing to operate as singular entities, with independent processes and brand identities. Therefore this robust Quality Management System will help us achieve our goals.

Signature: Date: April 18

Name: Rob Flinn Position: Chief Executive Officer